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UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

THE GAMEOLOGIST GROUP, LLC,

Plaintiff,

- against -

NEW YORK DIVISION OF LOTTERY and SCIENTIFIC GAMES, INC.,

Defendant
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Case No.

COMPLAINT

JURY TRIAL DEMANDED

Plaintiff The Gameologist Group, LLC ("Plaintiff" or "Gameologist"), by its attorneys, Balestriere Lanza PLLC, for its Complaint against Defendants New York Division of Lottery ("the Lottery") and Scientific Games, Inc. ("Scientific") (collectively, "Defendants"), alleges as follows upon information and belief, except as to allegations concerning Gameologist, which are made upon personal knowledge:

#### PRELIMINARY STATEMENT

1. The Lottery and Scientific conspired to steal the intellectual property of Gameologist. Gameologist introduced Defendants to a lottery concept for which it had a federally registered trademark. Defendants told Gameologist they weren't interested in the concept, only to steal it and profit from it, sharing nothing with Gameologist.

Plaintiff is thus forced to sue for injunctive relief and damages arising from Defendants' unauthorized and illegal use of Plaintiff's registered trademark, constituting willful infringement, unfair competition, passing off, false advertising, and false designation of origin, under the federal and state law.

- The Gameologist Group, LLC is a corporation specializing in the development of casino games, board games, slot machines, computer games, video games, and lottery tickets.
- 3. Gameologist is the sole owner of a federally registered trademark "BLING BLING" ("the Mark," "the BLING BLING Mark," or "BLING BLING").
- 4. After registering the Mark in 2002, Gameologist contacted various parties in the gaming industry to see whether they would be interested in purchasing licensing rights to the Mark.
- 5. In January 2004, Gameologist signed a contract allowing Scientific Games ("Scientific") to use the Mark, but fewer than three months later, Scientific cancelled the contract, because the Mark was allegedly "too ethnic" (an apparent reference to the term's origins within the African-American community).
- 6. Shortly thereafter, Gameologist shopped its Mark directly to the Lottery, which similarly rejected the Mark. The Lottery's excuse was that the Mark "failed to meet lottery salability standards."
- 7. In December 2007, Gameologist discovered that, despite their misrepresentations, Defendants were interested in Gameologist's idea and the Mark. While watching television in his New York home, a member of the Gameologist group

saw a New York Lottery television advertisement that was virtually a carbon copy of the very idea Gameologist had pitched to the Lottery three years prior—a scratch-off ticket entitled "BADA BLING," which not only sounded like Gameologist's Mark, but looked just like it as well. This was, and is, a direct infringement on Gameologist's BLING BLING Mark.

- 8. Upon information and belief, the metamorphosis from Bling to "Bada Bling" was itself a result of Gameologist's interaction with Defendants.
- 9. Gameologist learned that the ticket was being manufactured for the Lottery by none other than Scientific, the very same company that had cancelled its contract with Gameologist, claiming concerns that the ticket was racially inappropriate.
- 10. This conspiracy to defraud on behalf of the Lottery and Scientific has cost Gameologist millions of dollars, as well as any and all benefits owed to Gameologist as the inventors and rightful owners of the mark.
- 11. Gameologist tried to settle this dispute amicably, but Defendants refused and even encouraged Gameologist to sue.

#### **JURISDICTION AND VENUE**

12. This Court has jurisdiction over Plaintiff's claims pursuant to 28 U.S.C. § 1121 (original jurisdiction in cases involving infringement of a federally registered trademark), 28 U.S.C. § 1338 (jurisdiction to adjudicate claims of infringement of a federally registered trademark and accompanying claims of unfair competition), 28 U.S.C. § 1331 (federal question), and 28 U.S.C. § 1332 (diversity). The amount in

controversy exceeds \$75,000. This Court has supplemental jurisdiction over the related state and common law claims pursuant to 28 U.S.C. § 1367(a).

- 13. This Court has personal jurisdiction over all of the parties. Plaintiff is a citizen of the State of New Jersey and consents to the jurisdiction of this Court. Defendant Lottery has purposefully availed itself of the privileges and protections of the State of New Jersey and has purposefully directed its activities toward the State of New Jersey by actively marketing its lottery games (including BADA BLING) through New Jersey, on television, radio, print, or other media. Defendant Scientific has purposefully availed itself of the privileges and protections of the State of New Jersey by doing business in this state, including, but not limited to, providing lottery gaming services to various New Jersey entities.
- 14. Venue is proper because a substantial part of the events or omissions giving rise to the claim occurred in this District.

#### **PARTIES**

- 15. Plaintiff The Gameologist Group, LLC is a Limited Liability Corporation organized under the laws of New Jersey, with its principal place of business at 3430 Atlantic Avenue, Atlantic City, New Jersey 08104.
- 16. Defendant New York Division of Lottery has its principal place of business at One Broadway Center, Schenectady, New York 12301.
- 17. Defendant Scientific Games, Inc. is a corporation organized and existing pursuant to the laws of the State of Delaware, maintaining its principal place of

business in the City and State of New York at 750 Lexington Avenue, Floor 25, New York, NY 10022.

18. At all times relevant herein, Scientific was authorized to do business in, was doing business in, and maintained an office for service of process located in, the State of New York at 750 Lexington Avenue, Floor 25, New York, NY 10022.

#### **STATEMENT OF FACTS**

#### The Origins of the Mark and the Formation of The Gameologist Group

- 19. Jeffery McGill ("McGill") was a slot machine technician from Atlantic City, New Jersey. McGill first developed the idea for BLING BLING in 2001, and realizing the potential commercial benefit of his concept, registered BLING BLING with the New Jersey Trademark Office in January 2002.
- 20. McGill realized, however, that he could not develop and market his trademark entirely on his own which is why he assigned ownership of the Mark to The Gameologist Group LLC ("Gameologist"), a minority owned corporation consisting of Stephan Jackson, John Bento, Simone Shannon, Marvin Napper, Malik Morris, Ahmad Austin and Joseph Cassarino. Gameologist, in turn, organized a business plan to develop products, design websites, establish clients, and negotiate licensing with third parties.
- 21. At this time, Gameologist developed a series of casino-style games based on the BLING BLING Mark. Gameologist developed, for example, a three-dice board game called BLING BLING, as well as a BLING BLING slot machine and a BLING BLING casino table game.

- 22. In order to avoid conflicts with competitors and prevent unauthorized use of the BLING BLING Mark, McGill registered BLING BLING with the United States Patent and Trademark Office on January 7, 2003 serial number 78200947. The description for the "Goods and Services" of the Mark defined BLING BLING as "Entertainment in the nature of online three- dice casino games."
- 23. Immediately thereafter, Gamcologist began analyzing the potential business value the Mark would have in, among others, the lottery card industry. Gameologist decided to register for another mark under the BLING BLING name. This time, the "Goods and Services" of the Mark were defined as follows:

Casino games and equipment therefore, namely, dice, board games, card games, lottery cards, coin-operated video games, hand-held unit for playing electronic games, stand alone video game machines, stand alone video output game machines, and game tables.

(BLING BLING 2002 Trademark Documents are attached hereto as "Exhibit A", Emphasis added).

#### Gameologist Promotes the Mark

- 24. Gameologist began promoting its Mark aggressively in Summer 2002.
- 25. In August 2002, Gameologist purchased from *Casino Journal Magazine* an "email blast," which introduced Gameologist's products to every casino and gaming executive in the Country, including Defendant Scientific Games.
- 26. On September 19, 2002, Gameologist attended the Global Gaming Exposition in Las Vegas and set up a booth to promote the Mark.

<sup>&</sup>lt;sup>1</sup> An email blast is an electronic mailing, sent simultaneously to a large number of recipients on a mailing list.

- 27. Carla Schaefer ("Schaefer") of Oberthur Gaming Technologies Corporation ("Oberthur") approached Gameologist about BLING BLING, and discussed Oberthur's interest in purchasing licensing rights to the Mark. Schaefer informed Gameologist that Oberthur had researched the merits of the Mark and she thought it had the potential to outsell their number one selling game SLINGO.
- 28. On October 11, 2002, Gameologist received a letter from Schaefer outlining a potential deal between Gameologist and Oberthur.
- 29. In the letter, Schaefer informed Gameologist that Oberthur was the "leading producer and marketer of scratch off lottery tickets in the world" and made mention of a BLING BLING scratch off lottery ticket.
- 30. Additionally, Schaefer presented eight BLING BLING spin off concepts, including such games as "BLING BLING™ Lucky 7's," "BLING BLING™ Zales Jewelry Extraveganza," "BLING BLING™ Las Vegas," and "BLING BLING™ Wild Spin."
- 31. As part of the potential agreement, Schaefer claimed that Oberthur would "guarantee the Gameologist Group thirty percent (30%) of licensing and royalty fees based on the projected sales of the game." (The Letter from Oberthur Gaming Technologies is attached hereto as "Exhibit B").
- 32. The Oberthur agreement, however, was never finalized and Gameologist ended up signing a deal with MDI Entertainment, LLC ("MDI"), a subsidiary of Scientific.

#### Gameologist Signs a Deal with Scientific Games

- 33. In April 2003, after ending discussions with Oberthur, Gameologist contacted MDI.
- 34. MDI is a company that specializes in "game and promotional entertainment for use by the worldwide lottery industry."<sup>2</sup>
- 35. MDI is a subsidiary of Scientific, which is "the leading integrated supplier of instant tickets, systems and services to lotteries worldwide, a leading supplier of server based gaming machines and systems, Amusement and Skill with Prize betting terminals, interactive sports betting terminals and systems, and wagering systems and services to pari-mutuel operators." <sup>3</sup>
- 36. Scientific has a market capitalization of \$1.55 billion<sup>4</sup> and recently purchased Oberthur.
- 37. Gameologist exchanged numerous emails with MDI in an effort to secure a meeting with MDI's president, Steve Safarin ("Safarin").
- 38. In October 2003, Gameologist met with Safarin at MDI's corporate headquarters in Alphretta Georgia. Also present at the meeting were Jeffery Schweig, Safarin's Executive VP, and John Paul Chandler, a design expert for MDI.
- 39. During the meeting, Safarin told Gameologist that MDI was interested in the mark. He mentioned that the Lottery had earlier talked to Scientific about

<sup>&</sup>lt;sup>2</sup> https://www.mdientertainment.com/about/snapshot.php (Last viewed on October 7, 2008).

<sup>&</sup>lt;sup>3</sup> http://phx.corporate-ir.net/phoenix.zhtml?c=64574&p=irol-irhome (Last viewed on October 15, 2008).

<sup>4</sup> http://finance.yahoo.com/q/co?s=SGMS (Last viewed on October 7, 2008).

producing a "bling-bling" oriented scratch-off lottery ticket. However, during the meeting, MDI's attorney reviewed a copy of Gameologist's USPTO trademark and informed Safarin that Gameologist did, in fact, own the Mark.

- 40. A few months later, in January 2004, Gameologist Group and MDI signed an agreement authorizing MDI's use of the BLING BLING Mark through December 2006.
- 41. MDI issued a press release on January 30, 2004, describing its Agreement with Gameologist:

MDI Entertainment, a wholly-owned subsidiary of Scientific Games, has signed a three-year agreement with the GAMEOLOGIST GROUP, LLC for the worldwide lottery industry licensing rights to the name and marks of BLING BLING<sup>TM</sup>. The agreement extends through December 2006 and covers instant and on-line lottery games and promotions, including tickets, point-of-sale and broadcast and print advertising.

42. Safarin is quoted in the same press release:

BLING BLING is a four-year-old expression whose origin can be traced to hip-hop music and the young adult, urban market, which today comprises about 45 percent of the U.S. population. Recently, the term has made its way into the mainstream culture and, as a result, has begun to attract more and more advertising dollars from Fortune 500 consumer goods companies looking to appeal to young adults. We believe the BLING BLING property would lend itself nicely, for example, to a Diamonds and Dollars-themed game, or perhaps a game called Bling Bling Fling that offered high-end items such as expensive jewelry, luxury automobiles, exotic vacations or state-of-art electronics.

(MDI's Press Release is attached as "Exhibit C").

- 43. The announcement of the contract was published in multiple trade journals, including *Public Gaming International* and *Lottery Insider*, which are widely distributed to members of the gaming community, including the New York Lottery. Several gaming magazines featured pictures of Gameologist's scratch-off tickets.
- 44. Gameologist also issued its own press releases publicizing its BLING BLING concept to the gaming market and media. The press release was picked up on the internet by AOL Finance and Yahoo Finance as well as thirty television stations around the country (Gameologist's Press Releases are attached hereto as "Exhibit D").
- 45. Anyone actively involved in the gaming industry would have been aware that Gameologist owned the rights to the BLING BLING Mark and that Scientific sought to manufacture a lottery ticket bearing the same name.
- 46. In March 2004, despite the wide publication and circulation of the news of the contract between Gameologist and Scientific, Scientific cancelled the contract.
- 47. Scientific offered a sparse list of excuses for canceling its contract with Gameologist.
- 48. After expressing concern over how consumers would react to BLING BLING scratch-off tickets, Scientific told Gameologist that all of its target markets rejected the Mark because it was "too ethnic."
- 49. When pressed further by Gameologist, Scientific claimed that it had no intention of embarrassing itself by offering a game to the public that was racially inappropriate.

50. The excuses offered by Scientific for canceling the contract were pretexts, designed by Scientific to cloak its true intention of misappropriating Gameologist's intellectual property for its own commercial benefit.

#### New York Lottery Pretends That it is Not Interested in BLING BLING

- 51. After Scientific terminated its contract with Gameologist, Gameologist wrote to Governor George E. Pataki of New York, seeking to market the Mark directly to the Lottery.
  - 52. Pataki's office forwarded Gameologist's letters to the Lottery.
- 53. On July 19, 2004, Nancy A. Palumbo of the Lottery responded to Gameologist's letters, informing Gameologist that the Lottery was not going to use the Mark:

Prior to May 2002, when the New York Lottery was determining a name for the multi-state lottery game, which is now called "Mega Millions," the name "BLING BLING" was suggested as well as over 100 possible alternatives. At that time, we felt the name "BLING BLING" had potential to attract the younger demographic if developed as an instant ticket. Independent of MDI, the New York Lottery asked our Instant ticket manufacturer, Pollard Banknote Ltd. to produce a mock-up version of the Instant ticket "BLING BLING" for focus purposes . . . . After focusing the concept , it was determined that New York Lottery would not pursue the game "BLING BLING" due to disappointing focus results.

(The NY Lottery's July 19, 2004 letter is attached hereto as "Exhibit E").

54. Like Scientific, the Lottery pushed Gameologist away, claiming that its "focusing" proved the idea "disappointing."

### New York Lottery Releases Copy-Cat Game "BADA BLING," Which is Almost Identical to BLING BLING

- 55. Regardless of these misrepresentations, a few years later, in December 2007, the Lottery began distributing scratch-off tickets entitled "BADA BLING," a ticket almost identical to the BLING BLING lottery ticket that Gameologist designed and developed. (A Side-by-Side Comparison of Plaintiff and Defendants' Lottery Tickets is attached hereto as "Exhibit F").
- 56. The BADA BLING ticket focused on diamonds, luxury items, and dollar signs, just like the BLING BLING ticket Gameologist developed three years earlier and marketed to both Scientific and the Lottery.
- 57. Scientific, the company to which Gameologist had originally pitched the Mark, was even the Manufacturer of BADA BLING.
- 58. Gameologist first realized these BADA BLING tickets were being sold when a member of Gameologist Group saw a television commercial for the scratch-off ticket.
- 59. The commercial featured African American actors pretending to be rappers and apparently Italian Americans stereotypically acting like organized criminals singing a re-made Duke Ellington song with the tagline "It don't mean a thing if it ain't Bada-Bling."
- 60. Additionally, the commercial explicitly advertised the instant game as "Bada meets Bling," thereby emphasizing "Bling" as the dominant word in the BADA BLING concept.

- 61. Since long before 2004, Gameologist has been, and is now using the BLING BLING Mark in connection with the promotion, marketing, and sale of gaming machines and equipment, casino games, game tables, and most relevantly here, lottery cards.
- 62. Gameologist's promotion, marketing, and use has been valid and continuous, and has not been abandoned.
- 63. Gameologist's mark is symbolic of extensive good will and consumer recognition built up by Gameologist through a considerable amount of time and effort in promoting the Mark.
- 64. Both Scientific and the Lottery knew of Gameologist's prior use and applications for the BLING BLING Mark and Defendants have misappropriated the Mark in bad faith.
- 65. Plaintiff's BLING BLING scratch-off tickets and Defendants' BADA BLING scratch-off tickets are substantially similar.
- 66. The dominant element of Plaintiff's BLING BLING scratch-off tickets, and Defendants' BADA BLING scratch-off tickets, and the element which purchasers would refer to in recalling both Plaintiff's and Defendants' goods, is BLING.
- 67. The Lottery used the word Bling extensively on their website through media advertisements and promotions for BADA BLING. These promotions included such games as "Bling Yourself Out" and "Sing for Bling."
- 68. Defendants' BADA BLING scratch-off tickets are the same or closely related to the goods provided by Gameologist and are being offered through the same

of overlapping channels of trade to the same or overlapping classes of purchasers and users.

- 69. Defendants' BADA BLING scratch-off tickets so resemble Gameologist's Mark due to striking similarities, as to likely cause confusion, mistake, or deception.
- 70. The purchasing public will believe that Defendants' goods emanate from, or in some way are associated or connected with, or sponsored, authorized or warranted by Gameologist—to Gameologist's detriment.
- 71. Likelihood of confusion is enhanced by the fact that the goods at issue are identical or substantially similar and the prospective purchasers of Plaintiff and Defendants' goods are the same.
- 72. BLING BLING was rejected by Scientific and the Lottery only a few years earlier, because it was supposedly "too ethnic" and "did not meet salability standards." Yet, the BADA BLING scratch off tickets can in no way be construed as less "ethnic" or more apt to meet "salability standards." If anything, BADA BLING is, in fact, more "ethnic" than BLING BLING, and was clearly offensive to the general public.
- 73. The Lottery's TV commercial was publicly scorned. One online blog described the commercial in an entry entitled "Ba-da Bling by the New York State Lottery: What were they thinking?":

Arguably the only advertisements more crass than the rapturous "Viva Viagra" celebrations of erectile function, are the "Ba-da Bling" spots that have recently reared their ugly tails. The advertisements for this New York Lottery scratch-off game are more joint mafia (read: Italian) and hip hop (read: Black and Latino) coon show, than sales job. Too unimaginative to qualify as parody, the television spot features gangsta [sic]

- types, stereotypically ripped from top-forty rap videos and Sopranos outtakes, parading around a stage extolling the virtues of conspicuous consumption . . . . If it wasn't so insane, it would be grotesque."<sup>5</sup>
- 74. The New York chapter of the Sons of Italy also publicly voiced disgust at the Lottery's BADA BLING commercial. A spokeswoman for the Sons of Italy spoke out against the commercial, saying, "Here we go again, the traditional stereotype of the Italian-Americans, they belong to the mob . . . . I know a lot of people are saying you are overly sensitive. But Americans have become more sensitive to most racial groups, and it should apply to Italian Americans."
- 75. Scientific and the Lottery were not truthful about their reasons for rejecting the Mark and, these two entities conspired to abuse the Mark and cut Gameologist out of any licensing fees rightfully due to it.

#### The Lottery, Scientific and Lottery Vendors Have Profited Using Gameologist's Mark

- 76. The Lottery, Scientific, and even Lottery vendors have made a significant profit by infringing on Gameologist's mark.
- 77. Each lottery vendor that sells BADA BLING tickets have earned, and continue to earn 6% for every ticket that they sell. BADA BLING tickets sell for \$10 each, giving the vendors sixty cents for each BADA BLING ticket sold.
- 78. Scientific has also made a healthy profit by producing the BADA BLING ticket. BADA BLING instant tickets have a run-rate of sixteen million, which means

<sup>&</sup>lt;sup>5</sup> http://www.onnyturf.com/blogs/view\_post.php?content\_id=14275 (Last viewed October 2, 2008).

<sup>6</sup>http://www.nypost.com/seven/02042008/news/nationalnews/lotto\_soprano\_no\_36 250.html (Last viewed on February 4, 2008).

that Scientific printed sixteen million BADA BLING tickets for the Lottery. For each ticket printed, Scientific earned .5%, amounting to \$800,000 in profit for the production of BADA BLING tickets.

- 79. Additionally, Scientific has also made a healthy profit by abusing the Mark when it designed and printed a Georgia Lottery game entitled "\$50,000 Bling."
- 80. Even more significant is the profit that the Lottery has made from the sale of BADA BLING tickets. With a run-rate of sixteen million, at \$10 per ticket, BADA BLING instant tickets have provided the Lottery with a raw revenue of \$160 million. In fact, for a number of weeks, BADA BLING was the Lottery's highest selling instant game.
- 81. Additionally, as of February 7, 2008, BADA BLING had the highest EV (expected value) percentage, at 74.09%.7
- 82. The Lottery and Scientific have made, and continue to make, a significant amount of money by willfully infringing on Gameologist's mark.

#### Gameologist Attempts to Resolve its Differences with NY Lotto

83. Between July 19, 2004—when the Lottery first said it was not interested in the Mark—and December 2007, when the Lottery released the copy cat game, neither the Lottery nor Scientific made *any* attempt to contact Gameologist for licensing rights to its Mark.

<sup>&</sup>lt;sup>7</sup> http://www.dollarscratchoffs.com/index.php?state=NY, (Last viewed February 7, 2008).

- 84. In February 2008, before bringing this matter before the Court, Gameologist and its IP attorney Celeste Butera ("Butera"), of Rivkin Radler LLP, attempted to settle this matter amicably.
- 85. In an email to Bill Murray ("Murray"), counsel for the Lottery, Butera outlined Gameologist's claim that the Lottery had used Gameologist's trademark without authorization, and concluded the email by proposing a meeting to review the positions of the parties and discuss a possible resolution:

"We again reiterate our reasonable request for a meeting to discuss these matters and our client's claim in detail in order to attempt to amicably resolve this matter."

- 86. Following this letter, in an oral conversation, Murray denied Gameologist's claims, telling Butera that the Lottery had no intention whatsoever of entering into a proper agreement with Gameologist. Murray encouraged this lawsuit, telling Butera to "[S]ue us, and let the chips fall where they may."
- 87. After having its intellectual property outright stolen, seeing the fruits of that property wrongly go to others, and trying to resolve the situation amicably and outside of the courtroom, Gameologist has no choice but to bring this suit against the Lottery and Scientific to recoup the damages that it has sustained as a direct result of Defendants' unlawful conspiracy to steal and use Gameologist's intellectual property.

#### IGT Attempted to Use a Mark Similar to BLING BLING, but Failed

88. The Lottery and Scientific are not the first corporations to try and use the Mark without entering into proper licensing agreements with Gameologist.

- 89. IGT's attorney Sana Hakim ("Hakim"), of Bell Boyd and Lloyd, made a low offer to Gameologist to purchase licensing rights to the Mark. However, after Gameologist rejected the low offer, Hakim informed Gameologist that IGT would create another game entitled King Bling and avoid paying Gameologist altogether.
- 90. On July 21, 2004, IGT filed for the trademark KING BLING ("King Bling"), Serial No. 78/454,522. As this represented a direct infringement on the Mark, Gameologist filed an opposition to King Bling with the USPTO on March 30, 2005.
- 91. Gameologist followed up on this opposition on October 28, 2005, with a motion for default judgment on the grounds that IGT had not responded in a timely manner to Gameologist's discovery requests.
- 92. On December 30, 2005, the USPTO rendered a judgment in favor of Gameologist, sustaining the opposition and refusing IGT's application for the mark of King Bling.

## Neither the Lottery nor Scientific Registered for the BADA BLING Trademark and Instead Filed an Extension of Time to Oppose BLING BLING

- 93. Unlike IGT, who registered for, and was subsequently denied, the trademark of King Bling, neither the Lottery nor Scientific registered for the BADA BLING trademark, as they understood their application for the mark would most certainly be denied.
- 94. The Lottery's lack of applying for the BADA BLING trademark or signing an appropriate licensing agreement with Gameologist for the use of the Mark, is not in keeping with the standard Lottery practice. In the past, the Lottery has printed instant

game lottery cards using, among others, the Monopoly, Deal or No Deal, and Yankees trademark. In each of these instances, the Lottery has gone through the proper procedures of signing a licensing agreement with the respective owner of the mark and paying them reasonable licensing fees.

- 95. Additionally, in general, lotteries must avoid even the appearance of impropriety and unethical behavior, which includes procuring all trademarks for distributed lottery products. However, the Lottery made no attempt to license the Mark from Gameologist.
- 96. The Lottery believed that because Gameologist was a small, minority-owned corporation with a lesser known trademark—as compared to such marks as Monopoly, Deal or No Deal and the Yankees—they would be able to take advantage of the Mark without entering into a proper agreement with Gameologist.
- 97. In a failed effort to get around registering for the BADA BLING trademark or signing a licensing agreement with Gameologist, the Lottery and Scientific tried to oppose the BLING BILNG mark.
- 98. On March 12, 2008, both Scientific and the Lottery filed for an Extension of Time to oppose the Mark. Both were granted an extension, and had until June 25, 2008, to file their opposition to the Mark.
- 99. However, neither entity filed an opposition because, upon information and belief, neither entity had a legal basis to do so.

#### Lottery not Immune from Suit in Federal Court

- 100. Taking into consideration the facts in this case, the State would not be ultimately liable for a judgment against the Lottery and, therefore, this suit is not barred by the Eleventh Amendment.
- 101. More specifically, although the Lottery pays a percentage of its revenue to the State, it is still autonomous and independent of the State and is not funded by the State.
- 102. While other state entities have their property leases and vendor contracts signed by the State, the Lottery does not. In fact, vendors such as Scientific do not design Lottery games on state owned equipment. Rather, every element of the game design and content is fully outsourced to vendors who use their own equipment. For example, the thousands of Video Lottery Terminals ("VLT's") such as those seen at race tracks, or "racinos", around New York are completely outsourced.
- 103. The Lottery is required to retain 15% of the total revenue wagered after payout for prizes to be retained by the division of operation, administration, procurement and promotional purposes and vendor's fees. The damages sought by Gameologist would come solely from this 15%, and not from the New York State Treasury.
- 104. Once the Lottery satisfies its statutory obligations to set aside a percentage of its revenue in a prize fund and to pay no less than a percentage of its revenue to the State, it operates entirely free from legislative or executive interference.

- 105. The Lottery sets its own budget, has complete control over its expenditures and finances its operational expenses entirely out of the revenue it generates.
- 106. The New York State Governor's Office defines the Lottery as "an autonomous unit."8
- 107. Not only does the Lottery behave as an autonomous entity, and is described as an autonomous unit by the Governor's office and state website, but the law that governs the Lottery—as laid out specifically in Article 34 of the New York State Tax Law—defines the Lottery as autonomous and gives it a wide range of powers, free from state oversight.
- 108. Section 1603 points out the lottery was created within the department of taxation and finance as "a separate and independent division of lottery."
  - 109. Section 1603 also grants a host of powers to the director of the Lottery:

The director shall be the chief executive officer of and in sole charge of the administration of the division. . . . The director may from time to time, create, abolish, transfer, and consolidate bureaus and other units within the division not expressly established by law as he may determine necessary for the efficient operation of the division, subject to the approval of the director of the budget.<sup>9</sup>

110. The Lottery is an autonomous entity that behaves like a private corporation without the supervision and oversight of the state government. Any suit against the Lottery, and any damages awarded thereafter, would come directly from the

<sup>8</sup> http://www.goer.state.ny.us/orientation/ch12.html, (Last viewed November 12, 2008).

<sup>9</sup> NY CLS Tax § 1603 (2008).

15% of the revenue that the Lottery keeps for administrative purposes. In this case, the 15% would come directly from the \$160 million that the Lottery has made from their BADA BLING tickets, which would total approximately \$24 million.

## CAUSES OF ACTION AGAINST ALL DEFENDANTS FIRST CAUSE OF ACTION

#### (Trademark Infringement under the Lanham Act)

- 111. Plaintiff repeats and realleges paragraphs 1 through 110 above as though fully set forth herein.
  - 112. Plaintiff owns the BLING BLING registered trademark.
  - 113. The BLING BLING registered mark is valid and subsisting.
- 114. Defendants have used, are using, and/or imminently intend to use the BLING BLING registered mark in interstate commerce, without the consent of Plaintiff, in connection with the production and sale lottery scratch off tickets.
- Defendants' conduct as alleged above constitutes the unauthorized use in commerce in the United States of the BLING BLING registered mark in connection with the sale, offering for sale, distribution, or advertising of its products, and has caused and/or is likely to cause confusion or mistake or deception of the public as to (i) the affiliation, connection, and/or association with Defendants of Plaintiff and BLING BLING products; (ii) the origin of the BLING BLING products; and/or (iii) the sponsorship, endorsement, or approval of the Defendants' products by Plaintiff, in each case a violation of Section 32 of the Lanham Act, 15 U.S.C. § 1114(1).

- 116. Defendants' actions were deliberate, willful, and in conscious disregard of Plaintiff's rights.
- 117. Defendants' conduct as alleged above has caused and/or will imminently cause Plaintiff to suffer irreparable harm, for which it has no adequate remedy at law.
- 118. Pursuant to 15 U.S.C. § 1117, Plaintiff is entitled to actual damages in an amount to be determined at trial, to have such damages trebled, to Defendants' profits, and to the costs of this action and to attorneys' fees.

#### SECOND CAUSE OF ACTION

(False Designation of Origin and Unfair Competition under the Lanham Act)

- 119. Plaintiff repeats and realleges paragraphs 1 through 118 above as though fully set forth herein.
- 120. Defendants have used, in connection with the production and sale of lottery tickets, false designations of origin and false descriptions and representations, including words or other symbols which tend to falsely describe or represent such Lottery tickets and have caused such tickets to be sold in commerce with full knowledge or willful blindness of the falsity of such designations of origin and such descriptions and representations, all to the detriment of Plaintiff.
- 121. In particular, the production and sale of lottery tickets under the Infringing mark constitutes the use of false descriptions and representations tending falsely to describe the scratch off tickets produced and sold by Defendants.

- 122. Further, the use in commerce of Gameologist's trademark without the consent of Gameologist has caused and is likely to continue to cause confusion, or to cause mistake, as to the sponsorship, or approval of Defendants' scratch off tickets.
- 123. The acts of Defendants were and are being done knowingly and intentionally to cause confusion, or to cause mistake, or to deceive.
- 124. As a result of the action of Defendants, Plaintiff is suffering irreparable injury, and has incurred and is continuing to incur monetary damage in an amount that has yet to be determined.

#### THIRD CAUSE OF ACTION

#### (False Advertising under the Lanham Act)

- 125. Plaintiff repeats and realleges paragraphs 1 through 124 above as though fully set forth herein.
- 126. Defendants' advertising, marketing and other materials used in interstate commerce contain at least one false or misleading description or representation of fact because it conveys the impression that Defendants are authorized to use the BLING BLING mark and/or affiliated with or sponsored by Plaintiff.
- 127. Defendants' activities constitute the use in commerce of any word, term, name, symbol or device, or any combination thereof, or any false designation of origin, false or misleading description of fact, false or misleading representation of fact in connection with goods or services, which in commercial advertising promotes or misrepresents the nature, characteristics, qualities or geographic origin of its or another

person's goods, services, or commercial activities, in violation of § 43(a) of the Lanham Act 15 U.S.C. § 1125(a).

- 128. Defendants have engaged and continue to engage in a willful and knowledgeable practice of false advertising with malicious and reckless disregard for the truth.
- 129. Based upon the wrongful acts of Defendants, Plaintiff has incurred monetary damages in an amount presently unknown.
- 130. The acts of Defendants make this an exceptional case entitling Plaintiff to recover treble damages and reasonable attorneys' fees pursuant to 15 U.S.C. § 1117(a) and (b).
- 131. Plaintiff may have no adequate remedy at law in the event monetary damages cannot be properly calculated.
- 132. Defendants' activities have caused irreparable injury to Plaintiff and unless such activities are restrained by this Court, they will be continued and continue to cause great injury to Plaintiff.
- 133. Plaintiff is entitled to preliminary and permanent injunctive relief to prevent defendant's continued false advertising.

#### FOURTH CAUSE OF ACTION

(Unfair Competition under the Common Law of New Jersey)

134. Plaintiff repeats and realleges paragraphs 1 through 133 above as though fully set forth herein.

- 135. Defendants have unfairly competed with Plaintiff by intentionally taking steps that are likely to cause confusion in the trade as to the source of Defendant's products or which are likely to lead the public to believe that Defendants are in some way connected with Plaintiff.
- 136. By reason of the foregoing, Plaintiff is entitled to injunctive relief under the New Jersey common law and to an award of Defendants' profits.
- 137. Defendants' conduct has caused and will continue to cause irreparable injury to Plaintiff unless enjoined by this Court. Plaintiff has no adequate remedy at law.

#### FIFTH CAUSE OF ACTION

(Trademark Infringement under the Common Law of New Jersey)

- 138. Plaintiff repeats and realleges paragraphs 1 through 137 above as though fully set forth herein.
  - 139. Plaintiff owns the BLING BLING registered trademark.
  - 140. The BLING BLING registered mark is valid and subsisting.
- 141. Defendants' conduct as alleged above constitutes infringement and misappropriation of the BLING BLING trademark in violation of Plaintiff's rights under the common law of the State of New Jersey.
- 142. Defendants' actions were deliberate, willful, and in conscious disregard of Plaintiffs' rights.
- 143. Defendants' conduct as alleged above has caused and/or will cause Plaintiff to suffer injury, for which it has no adequate remedy at law.

144. Plaintiff is entitled to actual damages in an amount to be determined at trial, to have such damages trebled, to Defendants' profits, to the costs of this action, and to attorneys' fees.

#### SIXTH CAUSE OF ACTION

#### (Passing Off)

- 145. Plaintiff repeats and realleges paragraphs 1 through 144 above as though fully set forth herein.
  - 146. Plaintiff owns the BLING BLING registered trademark.
  - The BLING BLING registered mark is valid and subsisting.
- 148. Defendants' conduct as alleged above constitutes Passing Off in violation of Plaintiff's rights under the common law of the State of New Jersey.
- 149. Defendants' actions were deliberate, willful, and in conscious disregard of Plaintiffs' rights.
- 150. Defendants' conduct as alleged above has caused and/or will cause Plaintiff to suffer injury, for which it has no adequate remedy at law.
- 151. Plaintiff is entitled to actual damages in an amount to be determined at trial, to have such damages trebled, to Defendants' profits, to the costs of this action, and to attorneys' fees.

#### SEVENTH CAUSE OF ACTION

#### (Quantum Meruit)

152. Plaintiff repeats and realleges paragraphs 1 through 151 above as though fully set forth herein.

- 153. Plaintiff rendered valuable services to Defendants which Defendants gladly accepted.
  - 154. Defendants benefited from these services corporately.
- 155. Defendants knew, or should have known, that the Plaintiff expected to be compensated for the reasonable value of such services.
- 156. Defendants have failed and/or refused to compensate Plaintiff for the value of services and consequent benefit conferred upon them.
- 157. To date, the Plaintiff has not been compensated for the reasonable value of the services provided to the Defendants.
- 158. Defendants have been unjustly enriched as a result of their failure and/or refusal to compensate Plaintiff for the services rendered on Defendants' behalf.
- 159. Plaintiff is entitled to recover from the Defendants based upon the theory of Quantum Meruit and/or based upon the equitable theories of Unjust Enrichment to the Defendants and/or unjust loss suffered by the Plaintiff, due to Defendants' negligence or intentional and willful conduct.

#### **EIGHTH CAUSE OF ACTION**

#### (Unjust Enrichment)

- 160. Plaintiff repeats and realleges paragraphs 1 through 159 above as though fully set forth herein.
- 161. Defendants had a real and tangible benefit conferred upon them by Plaintiff having provided valuable services to Defendants.

- 162. The services provided by the Plaintiff were for the benefit of Defendants, which have fully enjoyed, appreciated, accepted, and retained the benefits of the services by the Plaintiff.
- 163. Defendants' acceptance and retention of the benefits described above, without paying for such services, has unjustly enriched Defendants, and it would be inequitable for them to retain the value of the benefits of these services without providing just compensation to the Plaintiff.
- 164. Defendants' Unjust Enrichment has caused the Plaintiff damages and losses for which he should be compensated in an amount to be determined at the time of the trial.
- 165. Plaintiff has additionally been damaged due to the fact that it has had to incur attorneys' fees and costs in this matter.

#### NINTH CAUSE OF ACTION

#### (Civil Conspiracy)

- 166. Plaintiff repeats and realleges paragraphs 1 through 167 above as though fully set forth herein.
- 167. Upon information and belief, the Defendants, and their agents and employees, and each of them, entered into a conspiracy to engage in the wrongful conduct complained of herein, and intended to benefit both individually and jointly from their conspiratorial enterprise—at Plaintiff's expense.

- 168. Upon information and belief, Defendants and their employees were jointly aware of the other's acts, and the acts of their agents in furtherance of the conspiracy, and benefited therefrom.
- 169. Upon information and belief, Defendants reached an agreement between themselves, as shown by the commercial connection between NY Lottery and Scientific Games, to misappropriate Gameologist Group's federally trademarked concept for lottery scratch-off tickets, and to sell or offer for sale the infringing tickets alleged in this Complaint.
- 170. By knowingly producing and selling the infringing tickets and/or by otherwise using the infringing content, Defendants committed overt acts in furtherance of their agreement.
- 171. Defendants have committed the acts alleged with previous knowledge of Plaintiff's superior rights to the BLING BLING marks.
- 172. The direct and proximate consequence of Defendants' intentional and active agreement and participation in the alleged conspiracy is injury to Plaintiff, which has suffered and will continue to suffer losses and irreparable injury to its business reputation and goodwill.
- 173. Defendants will, unless enjoined preliminarily and permanently, continue to conspire to use Plaintiff's trademarks.
- 174. By reason of the foregoing, Plaintiff is entitled to damages and injunctive relief against Defendants, restraining additional acts in furtherance of the conspiracy.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff demands judgment against Defendants as follows:

- 1. Preliminarily and permanently enjoining and restraining defendants, their officers, agents, servants, employees, attorneys, and all persons acting in concert or participation with them, or having actual notice of this Order, from:
- (a) imitating, copying, or making unauthorized use of Gameologist's BLING BLING trademark, or any variation thereof;
- (b) manufacturing, producing, distributing, advertising, promoting, selling, or offering for sale any scratch-off ticket bearing the BLING BLING marks or any designation confusingly similar thereto;
- (c) using the BLING BLING marks or any designation confusingly similar thereto in connection with the promotion, advertisement, display, sale, offering for sale, or distribution of any lottery product;
- (d) making any designation of origin, descriptions, or representations indicating or suggesting that BLING BLING is the source or sponsor of, or in any way has endorsed or is affiliated with the New York Lottery or Scientific Games;
- (f) engaging in any conduct that tends to dilute, tarnish, or blur the distinctive quality of Gameologist's BLING BLING mark;
- (g) continuing current advertising campaigns using the BLING BLING mark or any designation confusingly similar thereto;
- (h) aiding or abetting any party in the commission of the acts specified in subparagraphs (a)-(g) above;

- 2. Ordering New York Lottery and Scientific Games to account to Gameologist for all gains, profits, savings, and advantages obtained as a result of trademark infringement and unfair competition, and awarding to Gameologist restitution in the amount of all such gains, profits, savings, and advantages;
- 3. Awarding to Gameologist damages resulting from defendants' unlawful conduct, including the amount by which defendants were unjustly enriched, in an amount to be determined at trial and trebled pursuant to 15 U.S.C. § 1117;
- 4. Awarding to Gameologist defendants' profits attributable to their unlawful conduct, in an amount to be determined at trial and increased in the Court's discretion pursuant to 15 U.S.C. § 1117;
- 5. Awarding to Gameologist their reasonable attorneys' fees, together with the costs and disbursements of this action;
- 6. Awarding Gameologist punitive damages in an amount sufficient to deter other and future similar conduct by the New York Lottery, Scientific Games, and others, in view of their wanton and deliberate unlawful acts; and
- 7. Granting Gameologist such other and further relief as the Court deems just and proper.

#### **DEMAND FOR JURY TRIAL**

Plaintiff respectfully demands a trial by jury for all issues so triable in this action.

Dated:New York, New York November 21, 2008

Respectfully submitted,

L- a- a-

Yasmeen A. Allen

BALESTRIERE LANZA PLLC

225 Broadway, Suite 2900

New York, NY 10007

Telephone: (212) 374-5400 Facsimile: (212) 208-2613

Attorneys for Plaintiff

# Exhibit A



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#### Trademarks > Trademark Electronic Search System (TESS)

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#### Typed Drawing

**Word Mark** 

BLING BLING 2002

Goods and Services

IC 041, US 100 101 107, G & S: Entertainment in the nature of online three dice casino games. FIRST

USE: 20041222, FIRST USE IN COMMERCE: 20041222

**Mark Drawing Code** 

(1) TYPED DRAWING

Serial Number

78200947

Filing Date

January 7, 2003

**Current Filing Basis** 

1A

Original Filing Basis

1B

Published for Opposition December 2, 2003

Registration Number

2953204

Registration Date

May 17, 2005

**Owner** 

(REGISTRANT) McGill, Jeffrey INDIVIDUAL UNITED STATES 113 Sassafrass Run Pleasantville NEW

**JERSEY 08232** 

Assignment Recorded

ASSIGNMENT RECORDED

Type of Mark

SERVICE MARK

Register

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Internet Browser to return to TESS)

#### Typed Drawing

**Word Mark** 

BLING BLING 2002

Goods and Services

IC 009. US 021 023 026 036 038. G & S: Gaming equipment, namely, slot machines with or without video output; video game interactive hand held remote controls for playing electronic games; computerized

video games for gaming purposes

IC 028. US 022 023 038 050. G & S: Casino games and equipment therefor, namely, dice, board games, card games, lottery cards, coin-operated video games, hand-held unit for playing electronic games, stand

alone video game machines, stand alone video output game machines, and game tables

Mark Drawing Code

(1) TYPED DRAWING

Serial Number

78311849

**Filing Date** 

October 9, 2003

**Current Filing Basis** 

18

**Original Filing Basis** 

1B

Published for Opposition February 26, 2008

Owner

(APPLICANT) THE GAMEOLOGIST GROUP, LLC LTD LIAB CO NEW JERSEY 3439 ATLANTIC

AVENUE ATLANTIC CITY NEW JERSEY 08401

**Assignment Recorded** 

ASSIGNMENT RECORDED

**Attorney of Record** 

DOUGLAS E WHITE

**Prior Registrations** 

2953204

Disclaimer

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "2002" APART FROM THE MARK AS

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Document Description: Notice of Publication Mail / Create Date: 06-Feb-2008





# UNITED STATES PATENT AND TRADEMARK OFFICE

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Feb 6, 2008

# **NOTICE OF PUBLICATION UNDER 12(a)**

 Serial No.: 78/311,849 2. Mark: BLING BLING 2002

- International Class(es):
   9.28
- 4. Publication Date: Feb 26, 2008

Applicant: THE GAMEOLOGIST GROUP, LLC

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a notice of allowance pursuant to section 13(b) of the Statute.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954
Pittsburgh, PA 15250-7954
Phone: 202-512-1800

By direction of the Commissioner.

Correspondence Address:

DOUGLAS E WHITE ACRONATIONAL LAW FIRM

TMP&I

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- Technical help: For instructions on how to use TDR, or help in resolving technical glitches, please e-mail TDR@uspto.gov. If outside of the normal business hours of the USPTO, please e-mail <u>Electronic Business Support</u>, or call 1-800-786-9199.
- Questions about USPTO programs: Please e-mail <u>USPTO Contact Center (UCC)</u>.

**NOTE**: Within any e-mail, please include your telephone number so we can talk to you directly, if necessary. Also, include the relevant serial number or registration number, if existing.

# Exhibit B



October 11, 2002

Joseph Cassarino Bling Bling 113 Sassarrass Run Pleasantville, NJ 08232

Dear Stephen,

It was a pleasure to meet you at the World Gaming Conference, and begin to explore the opportunities for partnership our companies may have. As discussed, Oberthur Gaming Technologies is interested in working with you to offer various product and brand images of Bling, Bling on lottery tickets worldwide. Our proven success with other licensed products in the lottery industry will confirm our ability to provide maximum exposure of and market Bling Bling to its full potential. I am forwarding you information on Oberthur Gaming Technologies (OGT) to allow you a glimpse of our manufacturing facilities and corporate model worldwide.

OGT is the leading producer and marketer of scratch off lottery tickets in the world. Our eight offices worldwide make us accessible to all lottery clientele, while our five manufacturing facilities worldwide insure the best product for each market. I have included a fact sheet on OGT for your review and interest, it offers a broader perspective in terms of not only the lottery specific business owned by our parent company, Francois-Charles Oberthur Group (FCO), but the other high security divisions as well.

In terms of instant ticket production, our reputation as a leader in the lottery industry is strengthened by our contracts with 90 lotteries in 50 countries, which includes a clientele list of 20 U.S. Lotteries. Plus we have access to <u>all</u> lotteries worldwide in marketing proprietary games and licerised properties.

In the U.S. market, scratch off instant ticket sales compile on average 60% of a lottery's income, so we are involved with nearly every aspect of each client's business. Additionally, the relationships we hold with these clients are longstanding, and our business is intertwined in the day-to-day activities of each lottery. Plus, because of OGT's global presence, these types of relationships extend around the world. Certainly, being "local" in every worldwide market is key to all lottery customers.

www.obenhungt.com



<u>Oberthur Gaming Technologies Corp.</u>

9999 Westower His Sard, San Antonio, TX 78251-4199 U.S.A. ◆ Tel: (210) 509-9999 ◆ Fax: (210) 509-2930





Recent months have seen the term "Bling Bling™" widely associated with major sporting events and the "prize" athletes take home from these events, such as a Superbowl Ring. For this reason, we suggest a promotion that ties in with one or more of these events, such as the SuperBowl, World Series or Stanley Cup.

We would encourage the lottery to give radio stations in key markets Bling Bling™ lottery tickets for the following contest.

Radio #1: Contestants call-in with their best "Bling Bling" story (e.g. best sports win, Finding a \$100 bill, etc.). The winner gets Bling Bling™ tickets, and is entered into a drawing for a trip to the major sporting event. Through a partnership we have with a global travel-promotions company, we would arrange trips that would include first class airfare to the destination, VIP arrangements and tickets to the event, hotel accommodations, spending cash, etc.

And this is only one game! We are already working on other versions of Bling Bling™ scratch tickets. OGT will roll-out these new games in a strategically timed manner to keep the Bling Bling™ product line fresh and keep players coming back to buy more tickets with games such Wild Spin Bling Bling™, Bling Bling™ Game Night and Super 7s Bling Bling™.

Perhaps most appealing about our plans for these Bling Bling™ products is that regardless of the "generation" of the ticket design, OGT has also developed promotional legs with a broader appeal to aid lotteries in reaching every ticket purchaser! We plan to create games such as Bling Bling™ In Rio de Janeiro, Holiday Bling Bling™ and The Zales\*\* Bling Bling™ Extravaganza.

For instance, *The "Jewelry Chain" Bling Bling™ Extravaganza* instant game would include either a top prize of \$20,000, or through a national jewelry chain, diamonds, jewelry and cash worth \$20,000. Since a common form of advertising for jewelry store chains and for lotteries is radio, it is the perfect vehicle to attract players. We would encourage the lottery to give radio stations in key markets Bling Bling™ lottery tickets for the following contests.

Radio #1: For a month, listeners would be instructed on a specific Saturday to bring non-winning The "Jewelry Chain" Bling Bling™ Extravaganza tickets to a set location to be entered in The "Jewelry Chain" Bling Bling™ Hunt. The concept is basically a scavenger hunt throughout the city to find the "Bling Bling" (a diamond or other piece of jewelry from a local or national jeweler). With a non-winning ticket, players receive a notecard with the first "clue" that instructs them to the next checkpoint of the scavenger hunt. Upon finding the second landmark of the

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scavenger hunt, the player receives a piece of a puzzle (the completed puzzle is in the shape of a diamond). The puzzle piece has another clue on the back, and the player continues until he has completed the puzzle. The first player to "solve" the puzzle wins the diamond.

Radio #2: Contestants call-in with their best "Bling Bling" story (e.g. Finding a \$100 bill, winning a poker game, etc.). The winner gets a Bling Bling™ ticket, and is entered into a drawing for a gift certificate at the national jewelry store chain. Each week, a grand-prize-winner is drawn, and gets the "Bling Bling".

Bling Bling In Rio de Janeiro (option: Bling Bling In Vegas) would feature Bling Bling on a \$5 ticket with various casino games. Other games might include Blackjack, a Slot machine and a High Card game. Typically on such a game, the top prize ranges from \$50,000 - \$100,000. We suggest the same, plus a bonus box where a player could win the real "Bling Bling" - a trip to Rio de Janeiro, Monte Carlo, Las Vegas or Atlantis. Through our agreement with our travel-promotions partner, we would arrange trips that would include first class airfare to the destination, VIP arrangements and hotel accommodations, casino spending cash, etc.

Beyond the scratch ticket, the opportunities are even bigger. Once the lottery has introduced the Bling Bling<sup>™</sup> scratch ticket, the next step is into the electronic era. We envision the lottery start with the scratch ticket, then evolve into the CD-ROM or website game, and then the mobile phone (or other handheld communication device, such as a Palm) game. Below are descriptions of how we envision this evolution of Bling Bling<sup>™</sup>. Clearly OGT is the innovator in the lottery business, with our fingers on the pulse of the "next big ideas", so beyond these ideas you will find the development of even more.

OGT has a relationship with a veteran corporation in the lottery industry to develop our licensed products electronically, be it on a CD-ROM or website version of Bling Bling™. We obviously work closely with our clients to incorporate these into a well-rounded strategy that includes strong marketing support for long term growth.

# CD-ROM Bling Bling™ Game

The CD-ROM game works like this: The player visits a lottery retailer and purchases a Bling Bling™ starter kit, which includes multiple tickets (number of tickets in each starter kit determined by each lottery and the game) and an animated Bling Bling™ game on a CD-ROM. Note: This allows the lottery to restrict purchases within the jurisdiction it has rights to sell tickets, and police age restrictions (lottery retailers are penalized for selling to minors according to state law).

As you can see, the opportunities in partnering with OGT are enormous. We have additional game designs and promotions we look forward to sharing with you as our partnership develops.

# Marketplace and Financial Arrangements

What's important to remember about lottery tickets is that unlike most consumer goods, the packaging IS the product. Therefore, every single ticket is not only an impression of the property in the marketplace, but actually requires consumer interaction, increasing its market value. This number will be substantially increased through direction of players to the lottery's website (and yours), point of sale, public relations efforts, advertising, etc.

Plus, lottery advertising for licensed games generally exceeds that of a "typical" scratch-off game. For example, the media buy for a licensed property usually includes an average of three (3) weeks of radio and/or television at an average 200 GRP's, although this (as you can expect) varies by state and market. Radio and television usually accompany point of sale advertising and sometimes print, too.

Since scratch tickets are primarily impulse items, lotteries rely heavily on product placement and point of sale advertising for these products. For each retailer who sells tickets, lotteries usually produce two (2) at-register point of sale pieces, and one (1) larger piece such as a mobile (dangler) or poster, for a total of three (3) pieces at each retail location. The number of retailers vary from state to state, but using Industry data coupled with our projections, Bling Bling can expect to see more than 26,000 retailers showcasing your property, for a total of more than 35 million point of sale impressions.

These numbers are an estimation of the market attention OGT can generate over the course of 36 months in the United States. We envision the financial arrangement to provide The Gameologist Group with part of the licensing and royalty fees each state pays. Although these projections are based only in the United States, we plan to definitely reach out to our international divisions, too.

The projections OGT has made are drawn from actual experience in licensed products and based on reasonable licensing fees to lotteries. We would rather see ten lotteries run a Bling Bling game at a less expensive fee, than one lottery run it at an overpriced fee. If your product is marketed with a very high fee, your exposure is depleted, and a new market goes untapped. Given all this, in the politically influenced industry in which we operate, there are still unknowns. There are entities who can stifle the growth of your product unless it is carefully monitored and launched in a socially responsible way. OGT has always, and will continue to operate its business in this manner. Your choice in OGT as an exclusive partner will be your best.



The player then loads the Bling Bling™ CD-ROM on his computer. He scratches the designated play area on each Bling Bling™ ticket to reveal a PIN number. The player enters the PIN number into his computer, and plays the animated Bling Bling™ game to see if he has won. If the play is a winner, the player takes the ticket back to the retailer to claim his prize.

The lottery also makes available for players individually sold scratch tickets for the CD-ROM Bling Bling™ game, so the player can continue playing the game without purchasing additional starter kits. He can also share the Bling Bling™ CD-ROM, so friends and colleagues can play without having to purchase a starter kit.

# Bling Bjing™ Lottery Website Game

The website game is another way to bring an electronic version of Bling Bling™ to the lottery industry: This scenario incorporates the instant ticket the same way the CD-ROM game does, except instead of playing the game off a CD-ROM, the player is directed to the lottery's website and plays a secure Bling Bling™ game there. (Note: Because the player must purchase tickets to play at the lottery retailer, this scenario still enables the lottery to restrict purchases within the jurisdiction it has rights to sell tickets, as well as police age restrictions according to state and/or national law.)

# Bling Bling™ Mobile Lottery Game

As described, the next step in OGT's multi-media approach to Bling Bling™ is our patent-pending mobile phone (or other handheld device) game. This scenario incorporates instant tickets in the same way the previous scenarios did, except instead of playing the game off the lottery's website or a CD-ROM, the ticket purchased features a toll free telephone number and a Text Message Code. The player sends the Text Message alphanumeric code to the toll-free number and then receives information from his cell phone, which allows him to play the game. This information will determine if the ticket is a winner or a non-winner.

For example, if the player purchases a Bling Bling<sup>™</sup> ticket, on the ticket would be multiple games covered with scratch off, each of which contained the "Dealer's Spin". For each game, there would also be a Text Message Code. The player sends the Text Message Code to the phone number listed on the ticket, and receives (for each game), "Your Rolls". The player keeps getting Rolls until he either wins or loses (just like Bling Bling ™!). In each game, if "Your Roll" beats the "Dealer's Spin", the player wins the prize for that game. (Note: Because the player still must purchase tickets to play at the lottery retailer, this scenario still enables the lottery to restrict purchases within the jurisdiction it has rights to sell tickets, as well as police age restrictions according to state and/or national law.)



We also know The Gameologist Group brings to the table many elements in this partnership, and we look forward to working with you to incorporate these. We understand we will be able to utilize standard Bling Bling™ images, as well as any that are developed in the future. When a lottery has contracted to sell one of these licensed games, it will expect to also have the rights to use the ticket art and ticket graphics in its point of sale, television, radio, print, transit and outdoor advertising. As a standard procedure, The Gameologist Group maintains the right to approve any and all art/materials utilizing Bling™ prior to release.

As part of an exclusive agreement between our companies, we will guarantee The Gameologist Group thirty percent (30%) of the licensing and royalty fees based on the projected sales of a game. We believe in partnering with forward thinking companies like The Gameologist Group, and are confident that this will be a mutually beneficial relationship.

I hope this information is sufficient in fulfilling your request for an outline of OGT's plan for Bling Bling™. If you have any questions, please do not hesitate to call. I look forward to hearing from you soon.

Best Regards,

Carla M. Schaefer
VP, New Business Development
Oberthur Gaming Technologies
9999 Westover Hills Bivd
San Antonio, TX 78209

# Exhibit C

# Case 1:08-cv-05896-JEI-AMD Document 1 Filed 11/21/08 Page 47 of 66 PageID: 47

New Mill Agreemant will listing Bling Bling" to Latient Players; Popular Hip-Rop Britisecton Moving. From Young Adult, Urbert Market Ento Mainetreach Indiana

ALPHARETTA, Georgia (January 30, 2004) — MDI Entertainment, a wholly-owned subsidiary of Scientific Games, has signed a three-year agreement with THE GAMEOLOGIST GROUP, LLC for the worldwide lottery industry licensing rights to the name and marks of Bling Bling\*\*. The agreement extends through December 2006 and covers instant and on-line lottery games and promotions, including tickets, point-of-sale and broadcast and print advertising.



Bling Bling -- cool, in vegue or over the top.

"Bling Bling is a four-year-old expression whose origin can be traced to hip-hop music and the young adult, urban market, which today comprises about 45 percent of the U.S. population," said Steve Saferin, President of MDL "Recently, the term has made its way into mainstream culture and, as a result, has begun to attract more and more advertising dollars from Fortune 500 consumer goods companies looking to appeal to young adults. We believe the Bling Bling property would lend itself nicely, for example, to a Diamonds and Dollars-themed game, or perhaps to a game called Bling Bling Fling that offered high-end items such as expensive Jewelry, luxury automobiles, exotic vacations or state-of-art electronics."

But just what is Bling Sling?

The term has its commercial roots in a 1999 song by a New Orleans musical artist named B.G., a member of the rap group Cash Money Millionaires. Originally used to describe diamonds, jewelry and other forms of showy style, Bling Bling has since broadened to include all things "cool, in vogue or over the top." That could mean riding in the newest high-end luxury

automobile or SUV, taking a cruise to an exotic island, or enjoying the high-energy excitement of a weekend getaway to Las Vegas.

Bling Bling gained mainstream traction in 2001 when the words were inscribed in diamonds on the NBA championship ring of the Los Angeles Lakers, and its superstar center, Shaquille O'Neal, used the term as he flashed his new piece of jewelry to media.

Advertisement

Today, it is not uncommon to hear or see the Bling Bling expression in various mainstream media, including, for example, MTV, BET, CNN, the Wall Street Journal and The Tonight Show with Jay Leno, and in biliboard advertising for companies like Citibank and Helzberg Diamonds stores. The term will even appear in the next updated volume of the venerable Oxford English Dictionary.

"The fact that Bling 8 ing is expected to be inducted into the newest version of the Oxford Dictionary is the clearest evidence to date that the term is becoming a mainstream cultural phenomenon," said Saferin. "And while Bling Bling is not for everyone, we believe it's the ideal licensed property for marketers looking to faunch a dever, edgy, super-cool niche game aimed at a young adult demographic."

## **About Scientific Games**

Scientific Games Corporation is the leading integrated supplier of instant tickets, systems and services to lotteries, and the leading supplier of wagering systems and services to part-mutuel operators. It is also a licensed part-mutuel gaming operator in Connecticut and the Netherlands and is a leading supplier of prepaid phone cards to telephone companies. Scientific Games' customers are in the United States and more than 60 other countries. For more information about Scientific Games, please visit our web site at https://doi.org/10.1003/10.1

SOURCE: Scientific Games.

CONTACT: Bob Kowakzyk, Phone: 678-297-5169

# Exhibit D

# Case 1:08-cv-05896-JEI-AMD Document 1 Filed 11/21/08 Page 49 of 66 PageID: 49

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ATLANTIC CITY, N.L. — SERIC EXING 2002, a new board game based on hip Hope territo dice grace, C-LO, has been introduced to the market by two Adamic City-based, mirrority-owned compenies.

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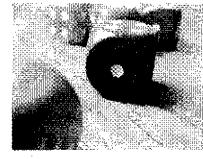
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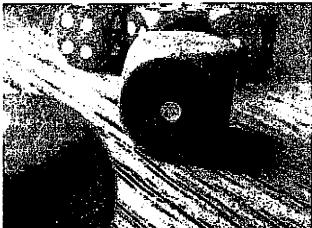
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# New Hip Hop Board Game Introduced to Urban Market Based on C-LO Game Play



The Gameologist Group LLC and 456productions.com have introduced a new Board game based on the popular; three dice game known as Cee-LO. BLING BLING 2002(TM) The Takeover Part 1 is an exciting new table game played at home or outdoors using the popular three dice Cee-LO game play. Be sure to visit 456productions.com to view ur order this exciting new game. The Gameologist Group LLC is introducing BLING BLING scratch off Lottery cardy and BLING BLING stot machines in the near future.

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(Photo: <a href="https://www.news.com/com/-bin/purh/20000820/19998802">https://www.news.com/com/-bin/purh/20000820/19998802</a>)

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# The Gameologist Group, LLC

The Gameologist Group LLC, is a leading game development company producing fun and exciting Hip Hop and Urba Our games are targeted to the young, cool and cutting edge garning enthusiast. They are fun, exciting, and quite simi Our games do not include violence or portray negative sentiment, "BLING BLING The Takeover Part 1" the board gain game based on the popular three dice, C-LO street game. Our new BLING BLING board game utilizes the popular th gameplay and is taking the country by storm. Mostly everyone in the urban and hip hop community play C-LO on the college campuses. Now you can play C-LO at home in the form of our hitarious and fun BLING BLING board game to aged 13 and up. Players become adventurers in an inner city setting, trying to gather up as much money and propert 30 to 60 minutes it takes to play. Using the popular C-LO game play to move on the board and accumulate cash and which to erect urban city projects, players encounter ups and downs in the process of their turn. They can win or lose playing piece to "The Bank Statement" or play C-LO Heads Up with the Bank for cash or land on "Now Whut?" and fit unfortunate and sometimes hilarious inner city hoods. The player that acquires the most cash and property is crowne Hustler" a title which brings with it opportunities for bragging and talking trash. "The Gameologist Group LLC put the I gameBLING". Looking for a new way to attract the the young, flashy, celebrity type to your casino? You need a little E Bling Bling Slots Machines! The first R & B and Hip Hop Slot Machines ever. Guaranteed to raise the drop. Bling Blin games have instant approval from the young, fly and hip hop clientele. (21 to 45 age group)AND THIS IS ONLY THE games will bring a new, fresh, exciting flavor to any casino floori Make sure to Try our games on cruise lines, private resorts, casinos, etc. CALL US TODAY FOR MORE INFORMATION at 609-553-7979, or visit our website at 456proc The Gameologist Group LLC is introducing BLING BLING scratch off Lottery cards.

Make sure to ask your local Lotto retailer for the new BLING BLING instant scratch off Lottery card game. The Gameis a minority owned company. A percentage of income will be placed into "The Gameologist Group Community Trust' to inner city youth programs and non profit operating grants. We hope you like our games. You may play a free BLINt machine game by visiting our website at 456productions.com Just click on the link Gameologist Group then hit Max E Make sure to turn your volume up because the hip hop beats are cool. This is one fun game to play and it is totally fre

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# **Headquarters**

Phone:

(845) 206-8104

Website:

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Upper Management:

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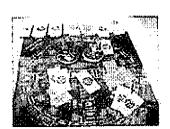
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BLING BLING The new board game based on Hip Hop's favorite dice game C-LO. Geared to the hip hop and urban market, the game capitalizes on the notoriety of C-LO which has been played in music videos of such Hip Hop and R&B stars as Biggle Smalls, Jay Z, Nas, Cameron and many others. C-LO is a game played on college campuses and in urban communities around the country and around the globe. The Gameologist Group LLC has designed the exciting and hilarious board game, based on the popular C-LO and 456 game play. The winner is crowned The Ultimate Hustler. This game is sure to excite every hip hop enthusiast. BLING BLING has been introduced to the market by The Gameologist Group LLC and 456 Productions.com, two Atlantic City minority owned companies. For additional information visit 456productions.com to learn more.

Visitors to the 456productions.com website may play a free BLING BLING slot machine game by clicking on the Gameologist Group link and hitting Max Bet then the Spin button. Turn your volume up to hear the hip hop beats. Look for BLING BLING scratch off Lottery cards at your local Lotto retailer coming soon by The Gameologist Group LLC.

BLING BLING Board Game 2-8 Players





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CONTACT: Jeffrey ("Jeff") McGill (609) 553-7979

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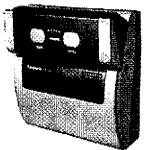
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**CORRECTION:** On page 109 of the November 2006 issue; the website listed for more information on GameMaker HD, www.pamemaker.com, was incorrect. The email address should have read: www.ballytech.com. We apologize for any confusion or incorrentence.

# Now Panasonic Iris Reader Delivers Faster, More Accurate Access Control Identification and Authentication

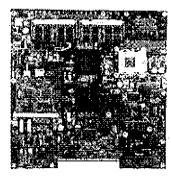


Panasonic Security Systems, a division of Panasonic System Solutions Company (PSSA), introduced the new 8M-ET200 his Reader at ASIS 2006. The 8M-ET200 combines Panasonic's core video and imaging technology with an advanced new iris image capture engine and dual mirror design to provide the most accurate and easy to use form of non-invasivo biometric identification and authentication. The new 8M-ET200 his Reader is simple to configure and provides recognition results in only 0.3 seconds. A dual mirror configuration makes it easy for the individual to align the eyes for accurate reading, capturing a detailed image of both frises for maximum accuracy. Voice instructions guide the user's position for optimal performance. The 8M-ET200 can either be used as part of a standatione system or integrated into a larger network, his recognition

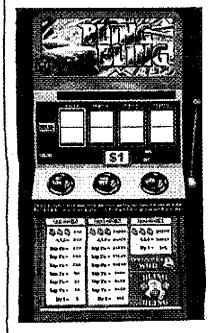
technology allows fast one-to-many searches on an extremely large database. The system's enrollment and authentication algorithm, developed by Indian Technologies, Inc., makes a template or "map" of each person's iris pattern, for storage on a database or onto an access card or token. To verify identity, an individual simply "tooks into" a Panasonic iris Réader and the system compares his/her iris pattern images with iris templates stored in the database or portable device. If there is a match, the identity is verified. To learn more about Panasonic's new iris reader and other products, visit www.panasonic.com/business/security/home.asp.

# Densitron Releases First Dual Core SBC for Gaming: DPX-117

The DPX-117 is an extremely high-performance, industrial-grade single board computer for garning applications and one of Densitron Gaming's field-proven range of ConnectBus<sup>ED</sup>-II products in the DPX series. The new DPX-117 is the first industrial computer board to offer loday's latest dual-core CPU technology on a board specifically designed for the garning industry. This product confirms Densitron's position as the technology leader in this industry. The DPX-117 supports intel<sup>®</sup> Core<sup>TM</sup> Duo and Core 2 Duo CPUs. Dual-core technology offers many advantages for garning applications including improved security and performance. Two physical processing units significantly improve performance in multi-tassing environments and multi-threaded applications. Dual-core technology, together with virtualization technology, also offers advantages for the security and reliability of operation allowing secure partitioning of certain tasks and guaranteeing tasks get CPU and memory resources when needed. The great CPU performance of



the DPX-117 is complemented by a range of PCI-Express graphics uplions delivering state of the art 30 graphics. The DPX-117 uses chipsets and CPUs that feature on Intel's embedded readmap allowing for a five year minimum blecycle and enabling the genting CEM to choose with confidence. For more information on Densitron Carning's field-proven range of products, as well as the DPX-117, visit their website at www.densitrongaming.com.



# Gameologist Group LLC Offers Hip Hop Board Game and Slot Machine Based on C-LO

A board name based on Hip Hop's favorite dice game, C-LO, has been introduced to the market by the Gameologist Group LLC and 456 Productions.com, two Albertic City-based, minority-owned companies. Geared to the urban youth market, the game capitalizes on the notoriety of C-LO, which line been played in Hip Hop and IKEB music videos. Using the popular C-LO game play to move on the board and accuratiate cash and property with which to erect unten city projects, players encounter ups and downs in the process of their turn. They can win or lose money, move their playing piece to "the Bank Statement," or play "C-LO Heads Up" with the Bank for cash or land on "Now What?" and find their fate in the unfortunate and sometimes hillarious inner city "hoods." The player that acquires most of the cash and property, is crowned "Ultimate Hustler," a title which brings with it opportunities for bragging and "talking trash." "The timing is sight to introduce the BLING BLING 2002TH line of games to mainstream audiences," said CEO Jeff McGXL "BUNG BLING is a game that the inner city demographic can relate to the longo, the situations, the sit falls and the come ups." For more information on the Gameologist Group LLC, visit www.456productions.com/gameologist.



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NEW HIP HOP BOARD GAME INTRODUCED: Based on C-Lo Game Play, Bling-Bling is Targeted to the Urban Market.

Adventure.Locally.

(September 8, 2008)

Attantic City, NJ - BLING BLING 2002(TM), a new board game based on Hip Hop's favorite dice game, C-LO, has been introduced to the market by The Gameologist Group LLC and 456 Productions.com, two Attantic City-based, minority-owned companies.

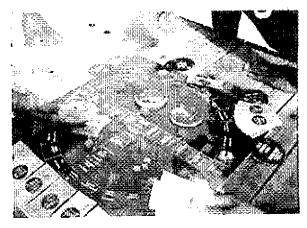
Horoscope

Geared to the urban youth market, the garne capitalizes on the netwisty of C-LO, which has been played in music videos of auch Hip Hop and R&B stars as Biggie Smalls, Jay Z, Nas, Cameron and many others.

BLING BLING includes a sound track and a documentary DVD with

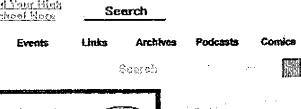
tracks which are exclusive to the game, together with interviews by Hip Hop crists, including Nu Jersey Devil, DJ Erwy, Jim Jones, Sam Scarlo, Riz, DJ Fah, Black Rob, Big Smoke and The King of Kings, among others.

The Hip Hop community has been quick to react. Def Jam artist Sam Scarlo sald, "This game is definitely for the Hustiers."; Black Well Street artist Nu Jersey Dowl commented, "We one of the hotiest games he ever played."; Bad Boy artist Black Rob coctained, "What? Thats crazy! I won stad money playing C-LO. Make sure! get a board game!"; Universal Recording artist Metihos said, "The hood is going to love you for this!"; and Dipset's Jim Jones quipped, "C-LO on a board game is a beautiful thing!"



The Bling Bling Board Game

Players become adversurers in an inner city setting, trying to gather up as much money and property as possible in the 30 to 60 minutes that it takes to play. Using the popular C-LO game play to move on the board and accumulate cash and property with which to erect urban city projects, players encounter ups and downs in the process of their turn. They can win or lose money, move their playing piece to "The Bank Statement," or play C-LO Heads Up with the Bank for cash or land on "Now What?" and find their falls in the unfortunate and sometimes.



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hilarious inner city hoods. The player that acquires most of the cash and property, is crowned "Ultimate Husber," a fille which brings with it opportunities for bronging and talking trash.

The liming is right to introduce the BLING BLING 2002(TM) fine of games to mainstream audiences, said CEO Jeff McGill, while SMOKE. BLING BLING is a pame that the inner city demographic can relate t the lingo, the situations, the pit falls and the come ups, he continued. Intended for two to eight players, the board game is the Ultimate Hustiers game, according to McGill, who said that the new release is sublited, Part 1. The Takeover, and that it is the first in a series of Hip Hop games planned for release in 2006.

A portion of proceeds from the sale of the all games will be decaded to The Gameologist Group Community Trust, and the funds distributed to non-profit groups which provide assistance to inner city residents of metropotian Atlantic City.

The Gameologist Group, LLC is a minority-owned game development company that creates and designs games, including casino stot machines, cusino table games, board games, lottery card games and video games, most of which are Hip Hop-Inspired. The Gameologist Group LLC is developing a BLING BLING screech off Lottery card to be released agon. For further information, contact CEO Jeff McG8i 609-553-7079 or visit www.456productions.com

Visitors to 456 productions corn can play a free BLING BLING slot machine game by eficting on the Gameologist Group link; On the slot machine click on MAX BET, and press; SPIN.

###

tiource: Jeffrey ("Jeff") McGill 009-653-7970

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Caption Writer: วัน

The Gameologist Group LLC and 456productions.com have introduced a new Board game based on the popular three dice game known as Cee-LO. BLING BLING 2002(TM) The Takeover Part 1 is an exciting new table game played at home or outdoors using the popular three dice Cee-LO game play. Be sure to visit 456productions.com to view or order this exciting new game. The Gameologist Group LLC is introducing BLING BLING scratch off Lottery cards and BLING BLING slot machines in the near future. BLINGBLING2002 is a registered trademark of the Gameologist Group LLC. (PRNewsFoto/The Gameologist Group, LLC)

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# Exhibit E



Nancy A. Palambo, Director

July 19, 2004

Mr. Joseph Cassarino
Co-Owner
The Gameologist Group LLC/SAC
35 Montague Street
Yonkers, New York 10703

Dear Mr. Cassarino:

Governor Pataki has asked me to respond to your letter regarding Bling Bling Instant Lottery concept. The New York Lottery is currently not pursuing the name "Bling Bling" for an Instant ticket.

Prior to May 2002, when the New York Lottery was determining a name for the multi-state Lottery game, which is now called "Mega Millions," the name "Bling Bling" was suggested, as well as over 100 possible alternatives. At that time, we felt the name "Bling Bling" had potential to attract the younger demographic if developed as an Instant ticket. Independent of MDI, the New York Lottery asked our Instant ticket manufacturer, Pollard Banknote Ltd., to produce a mock-up version of the Instant ticket "Bling Bling" for focus purposes. The Lottery conducted focus group testing in September 2003.

After focusing the concept, it was determined that the New York Lottery would not pursue the game "Bling Bling," due to disappointing focus results. Only 36% of the focus group participants gave "Bling Bling" a positive rating. A separate spending exercise yielded only 26% of players purchasing "Bling Bling" when compared to both current Lottery tickets, as well as other focus pieces.

The results gathered during focus group testing indicated that the game "Bling Bling" did not meet New York Lottery Instant game salability standards and it was decided at that point not to go forward with the concept.

The New York Lottery appreciates your time and efforts; however, we will not be pursuing this concept at this time.

Sincerely.

Nancy A. Palumbo

Director

cc: Governor George E. Pataki

New York Lottery, One Broadway Center, P.O. Box 7500, Schenectady, NY 12301-7500 (518) 388-3300 Fax (518) 388-3403 www.nylottery.org

When New Yorkers Play Responsibly, We All Win.

# Exhibit F

